



Press Release

Portus Data Centers appoints Marco Kain as Managing Director, Munich

Munich, Germany – 1 August 2024: Portus Data Centers Muenchen GmbH is pleased to announce the appointment of Marco Kain as its new Managing Director.

Marco Kain is a proven business leader with 25 years in the IT industry and strong expertise in sales and project management at international companies.

Most recently, he was responsible for the National Channel Partner Business in Germany at security manufacturer Sophos. With his wealth of experience, Marco will make a significant contribution to further expanding Portus Data Centers' market position.

"New technologies such as Artificial Intelligence (AI) and the increasing adoption of hybrid cloud by enterprise businesses is creating exponential demand for high performance, local colocation providers. This offers Portus Data Centers a major market opportunity with our state-of-the-art, future-proof, Energy Efficiency Act (EnEfG) ready and sustainable data centres. These are ideally positioned for meeting the growing requirements of our customers who demand maximum availability and agility from their IT systems to ensure their competitive edge."

He added: "I am very much looking forward to the new challenge and working with the entire team at Portus Data Centers Munich. Together, we will set the course for a successful future by providing first-class solutions and services to our customers."

Adriaan Oosthoek, Chairman of Portus Data Centers, commented: "With our ongoing expansion and growth trajectory Marco is joining Portus Data Centers at an exciting time. I am delighted to have him on board as the Managing Director of our Munich data centre and fully confident that his proven leadership and IT industry track-record will play a key part in its future success."

About Portus Data Centers

[Portus Data Centers](#) is a growing network of secure, state-of-the-art data centres in strategic regional locations in Germany and adjacent countries, underpinned by future-proof capacity and excellent on-site engineering support. These provide low latency regional colocation solutions to enterprise businesses and resilient edge infrastructure optimised for CDN, cloud and telecoms providers delivering high-speed services to local enterprises, government and other users.

The Portus group currently comprises of IPHH in Hamburg, EDH in Luxembourg, and Portus Data Centers Munich.

About Arcus

Arcus Infrastructure Partners LLP is an independent fund manager focused solely on long-term investments in European infrastructure. Arcus invests on behalf of institutional investors through discretionary funds and special co-investment vehicles and, through its subsidiaries, currently manages investments with an aggregate enterprise value in excess of EUR 21bn (as of 30 June 2023). Arcus targets mid-market, value-add infrastructure investments, with a particular focus on businesses in the digital, transport, logistics & industrials, and energy sectors. www.arcusip.com

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